

Hudson Light & Power Department



Commercial & Industrial Energy Efficiency Rebate Program

Incentive type: Utility Rebate Program

Eligible Technologies: High Efficiency Lighting and Variable-Frequency Drives (VFD)

Applicable Sector: Commercial and Industrial (C&I)

Incentive Amount: 50% of the total improvement cost

Maximum Incentive: per customer, per 12-months period

Group 1 – Municipal accounts (all sizes) - \$15,000 per town

Group 2 – Small C&I (less than 100 kW AMD) - \$4,000

Group 3 – Medium C&I (100 – 500 kW AMD) - \$9,000

Group 4 – Large C&I (greater than 500 kW AMD) - \$15,000

(AMD – Average Monthly Peak Demand during the preceding 12-months period)

Program Budget: Limited and capped

Restrictions: Only HLPD customers in good standing qualify, subject to applicable restrictions in the HLPD Rate Schedules and prior agreements. Good standing will be determined at the time of application and is defined as no more than one unpaid balance at the end of the billing period and before the next bill is issued for the prior 24 consecutive months. Rebate will not be offered if the rebate will reduce the simple payback to less than one year. Home based businesses do not qualify.

Summary:

HLPD offers business customers financial incentives to replace inefficient light fixtures and bulbs with energy saving products and/or replace across-the-line starters with variable-frequency drives (VFD) on existing motors.

Customers will be required to have a Lighting Audit or an Energy Audit conducted by HLPD's contractor. The Energy Audit includes a Lighting Audit. These Audits are partially subsidized by HLPD.

Contact: HLPD Engineer, 49 Forest Avenue, Hudson, MA 01749.

Phone: (978) 568-8736

Website: www.hudsonlight.com

HLPD reserves the right to modify or terminate this program without prior notice.

Check with HLPD on the program status and availability of funds.

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Commercial & Industrial Energy Efficiency Rebate Program Overview

Hudson Light & Power Department (HLPD) is offering business customers financial incentives to replace inefficient light fixtures and bulbs with energy saving products and/or replace across-the-line starters with variable-frequency drives (VFD) on existing motors. Participate in the Commercial & Industrial Energy Efficiency Rebate Program* by calling Energy Hotline (888-772-4242) for a Lighting Audit or an Energy Audit (Energy Audit includes Lighting Audit), which is partially reimbursable by HLPD (call HLPD for details or visit www.hudsonlight.com).

We are offering rebates on a range of eligible lighting equipment and VFD's to our business customers**. HLPD will pay up to 50% of the actual non-taxed cost of the installed upgrades recommended in the Audit Report. Regardless of multiple accounts the total rebate amount will not exceed the following limits for any customer in a 12-months period:

- Group 1 – Municipal accounts (all sizes) - \$15,000 per town
 - Group 2 – Small C&I (less than 100 kW AMD) - \$4,000
 - Group 3 – Medium C&I (100 – 500 kW AMD) - \$9,000
 - Group 4 – Large C&I (greater than 500 kW AMD) - \$15,000
- (AMD - Average Monthly Peak Demand during the preceding 12-months period)*

First time customers will be considered prior to those who have previously used the program. To ensure funding availability, you must reserve rebate funds. To reserve funds call HLPD's Engineer to discuss your project, inquire on fund availability, and obtain details for making a fund reservation. If funds are available, a reservation will be made to secure funds for your project for a specified period of time. Funds will be held for no more than 120 days (365 days for municipal customers) unless special arrangements are made. Installation of energy-efficient equipment must result in a reduction in electric load.

How does the program work?

To be eligible, your business must receive electric service from HLPD. In order to qualify for a rebate, you must call the Energy Hotline (888-772-4242) and schedule a Lighting Audit or an Energy Audit. Once the audit is completed, submit to HLPD within 30 days a written commitment to some or all the work listed on the Audit Report. The work must be completed and the new equipment installed at the service (account) address within 120 days (365 days for municipal customers) of your funds reservation confirmation.

Once HLPD has conducted a post-installation inspection and the installation is approved, a rebate will be issued to you within 60 days.

What else should I know about the program?

There is a variety of lighting efficiency measures that qualify for a rebate from the Energy Efficiency Rebate Program. Variable-frequency drives are widely used in ventilation systems for large buildings. Variable-frequency motors on fans save energy by allowing the volume of air moved to match the system demand. They are also used on elevator, conveyor and machine tool drives and pumps. Specific information on qualifying equipment will be provided to you in the Audit Report.

The program is available until program funds have been expended. Applications will be accepted on a first-come, first-served basis. Rebates are only available for the replacement or conversion of inefficient lighting equipment listed on the Lighting Audit Report and installation of variable-frequency drives recommended in the Energy Audit Report.

Program Eligibility Requirements:

1. Contact Energy Hotline (888-772-4242) to schedule a Lighting or Energy Audit.
2. After the audit is complete, within 30 days make a rebate funds reservation and submit to HLPD a written commitment to some or all the work listed in the Audit Report.
3. Within 120 days (365 days for municipal customers) of your funds reservation confirmation, complete the work and install any new equipment at the service (account) address.
4. Fill out the Commercial & Industrial Energy Efficiency Program Rebate Application and attach an original invoice for your equipment replacement. Both the business customer and contractor must sign each quotation. Rebates will only be paid upon presentation of valid original invoice and proof of payment.
5. HLPD must conduct a pre and post-installation inspection to certify that the installation meets program

criteria. FOR MORE INFORMATION, PLEASE CONTACT HLPD AT 978-568-8736.

*HLPD reserves the right to reject any application that is incomplete or does not meet program criteria. HLPD reserves the right to request customers to obtain three estimates for equipment replacement. The three estimates and the audit report estimate will be used to determine rebate amount. Each customer is limited to one partially reimbursable lighting or energy audit per 12-months period. Each customer is limited to a maximum rebate amount from the Commercial & Industrial Energy Efficiency Rebate Program. Rebate will not be offered if the rebate will reduce the simple payback to less than one year. HLPD reserves the right to modify or terminate this program without prior notice. Increased scope of work changes will not affect the rebate levels of accepted applications. Check with HLPD on the program status and availability of funds. HLPD does not endorse any particular vendor, manufacturer, product, or system in promoting this Program. Listing a vendor or product does not constitute an endorsement, nor does it imply that the unlisted vendors or products are deficient or defective in any way. Only customers in good standing qualify.

**Home based businesses do not qualify.

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**Commercial & Industrial Energy Efficiency Program
Rebate Application**

To apply for the Commercial & Industrial Energy Efficiency Program Rebate*, please submit this application **AFTER** completion of Lighting or Energy Audit and implementation of some or all of the Audit Report recommendations. Type or print clearly on this application. Attach original signed invoice that describes the equipment installed. HLPD's Commercial Energy Efficiency Rebate Program is available until program funds have been expended.

Customer Information:

Company Name _____
Service Address _____
Mailing Address _____
HLPD Account # _____ Federal Tax ID # _____
Contact Person _____ Title _____
Phone _____ Fax _____ Email _____
Rebate Recipient Name _____
Address _____

New Equipment Information:

Note: All equipment must be new, installed and in working condition. Used, rebuilt or stock products are not eligible. Please be sure to attach the original quotations, project invoices, and all documentation that shows rebate requirements are fulfilled. New construction does not qualify.

Project Completion Date _____ Total Project Cost \$ _____

By signing below, you acknowledge that:

- Your company agrees to participate voluntarily in the HLPD Commercial & Industrial Energy Efficiency Rebate Program.
- Your company certifies that it meets the Project Eligibility Requirements and that the information with this agreement is true and correct to the best of its knowledge.
- Your company certifies that they have read and understand the Project Eligibility Requirements listed on the Fact Sheet and the Instructions listed below.
- Your company understands that participation in this program is subject to the acceptance of this application by HLPD and that HLPD makes specific incentive commitments only through a written notice of acceptance.
- Your company understands that it must complete project(s) and provide copies of original invoices and proof of payment as a prerequisite to receiving any reimbursement.
- Your company shall indemnify and hold harmless HLPD from any damages, loss or liability that may arise from the undertaking of this project.
- Your company understands that any changes to this agreement must be in writing and approved by HLPD.

Authorized Signature _____ Date _____
Name _____ Title _____

Instructions:

In order to receive a rebate your business must receive electric service from HLPD. You must also do the following:

1. Call Energy Hotline (888-772-4242) to schedule Lighting or Energy Audit, which is partially reimbursable by HLPD.
2. Once the audit is completed, within 30 days make a funds reservation and write to HLPD to commit to do some or all the work listed on the Audit Report.
3. Within 120 days (365 days for municipal customers) of your funds reservation confirmation, complete the work and install the new equipment at the service (account) address.
4. Fill out the application and attach all required documentation.
5. Mail or deliver the completed original application to: HLPD Engineer, 49 Forest Avenue, Hudson, MA 01749.
6. When installation is inspected and approved, a rebate will be issued within 60 days.

*HLPD reserves the right to reject any application that is incomplete or does not meet program criteria. HLPD reserves the right to request customers to obtain three estimates for equipment replacement. The three estimates and the audit report estimate will be used to determine rebate amount. Each customer is limited to a maximum rebate amount from the Rebate Program. Rebate will not be offered if the rebate will reduce the simple payback to less than one year. HLPD reserves the right to modify or terminate this program without prior notice. Home based business does not qualify. Increased scope of work changes will not affect the rebate levels of accepted applications. Check with the HLPD on the program status and availability of funds. You are urged to consult your tax advisor concerning program incentives. HLPD is not responsible for taxes that may be imposed on your business as a result of your receipt of any financial incentives from the HLPD Commercial & Industrial Energy Efficiency Rebate Program. HLPD does not guarantee that the implementation of energy-efficient measures or use of the equipment purchased or installed pursuant to this Program will result in energy or cost savings. The HLPD makes no warranties, expressed or implied, with respect to any equipment purchases or installed including, but not limited to, any warrant of merchantability or fitness for purpose. In no event shall the HLPD be liable for any incidental or consequential damages. Customers are solely responsible for the proper disposal of existing equipment. Dispose of all discarded ballasts and lamps according to local, state and federal guidelines. Only customers in good standing qualify.